



SoftBank

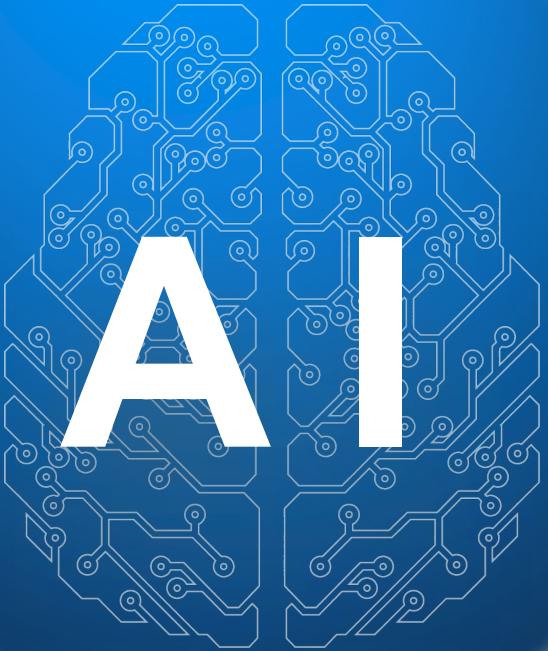
Junichi Miyakawa
Representative Director & CTO
SoftBank Corp.



Redefining all industries

AI





A large blue circular graphic containing binary code (0s and 1s) and a white stylized brain circuit board pattern. Overlaid on the right side of the circle is the word "DATA" in a bold, white, sans-serif font.

World is changing through use of AI

Image Recognition

Recognition rate

95% (human accuracy rate)



2010

2017

97.7%

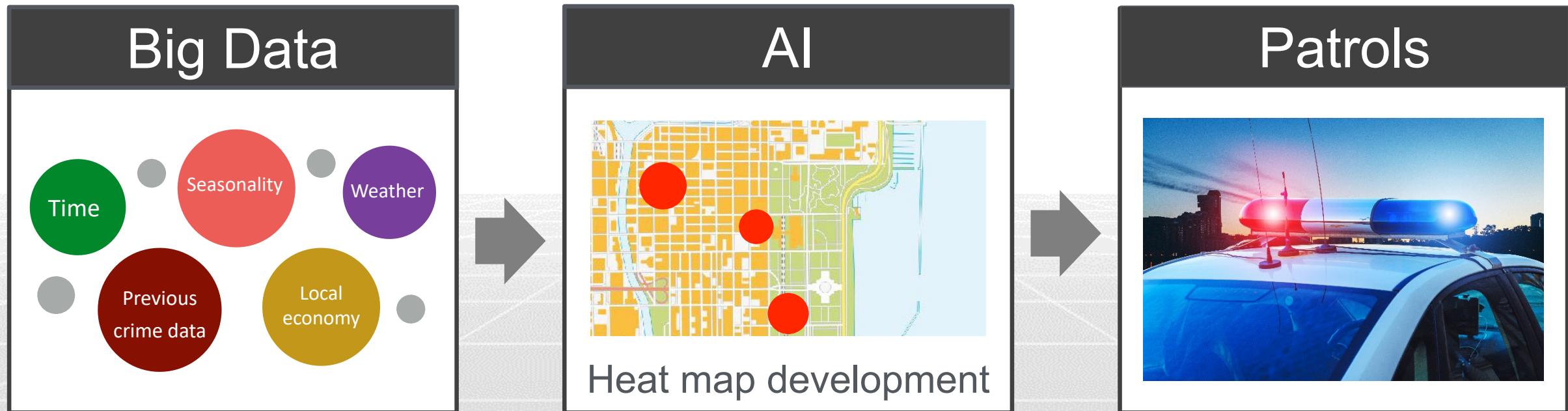
More accurate
than humans



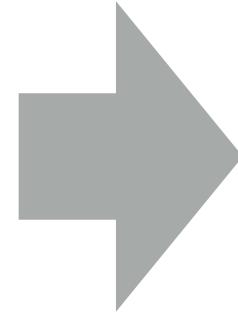
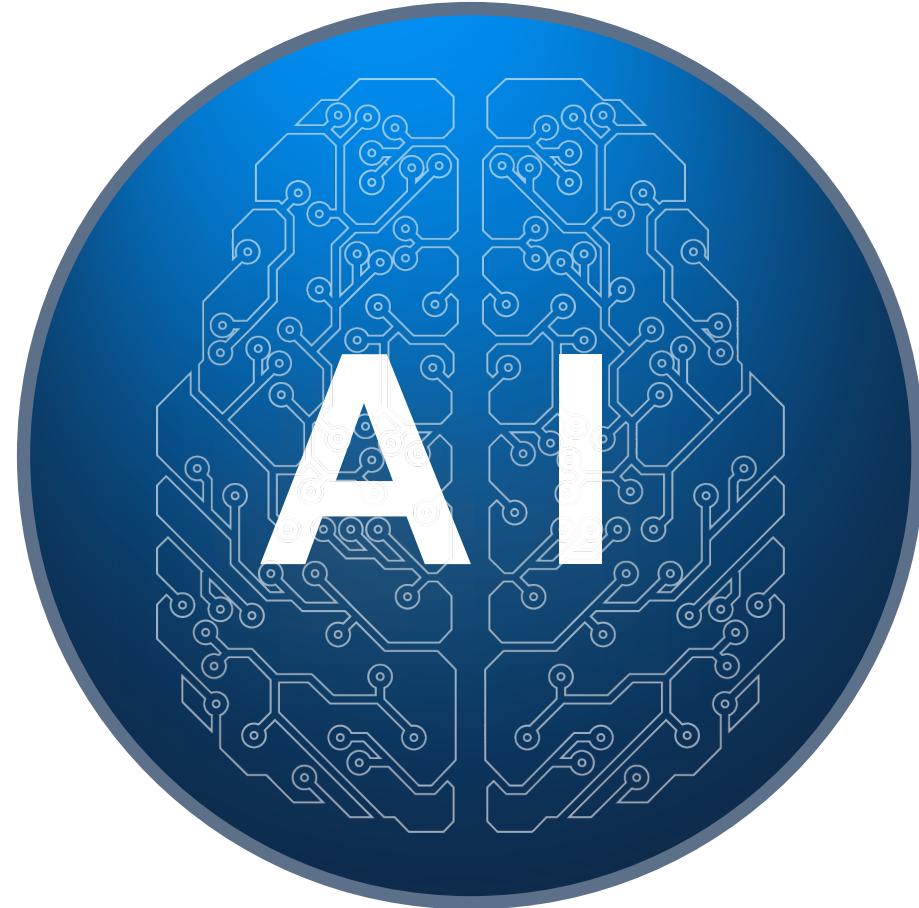
Crime Prediction



Chicago Police Department



Shootings plummeted by up to 29%



Fundamental lifestyle change

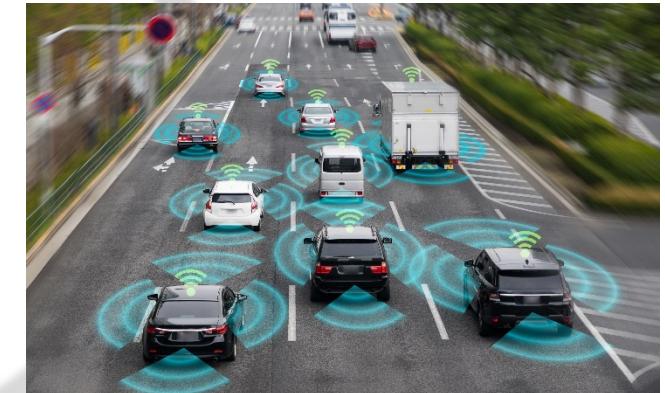
Intense Competition in AI Industry



Fintech

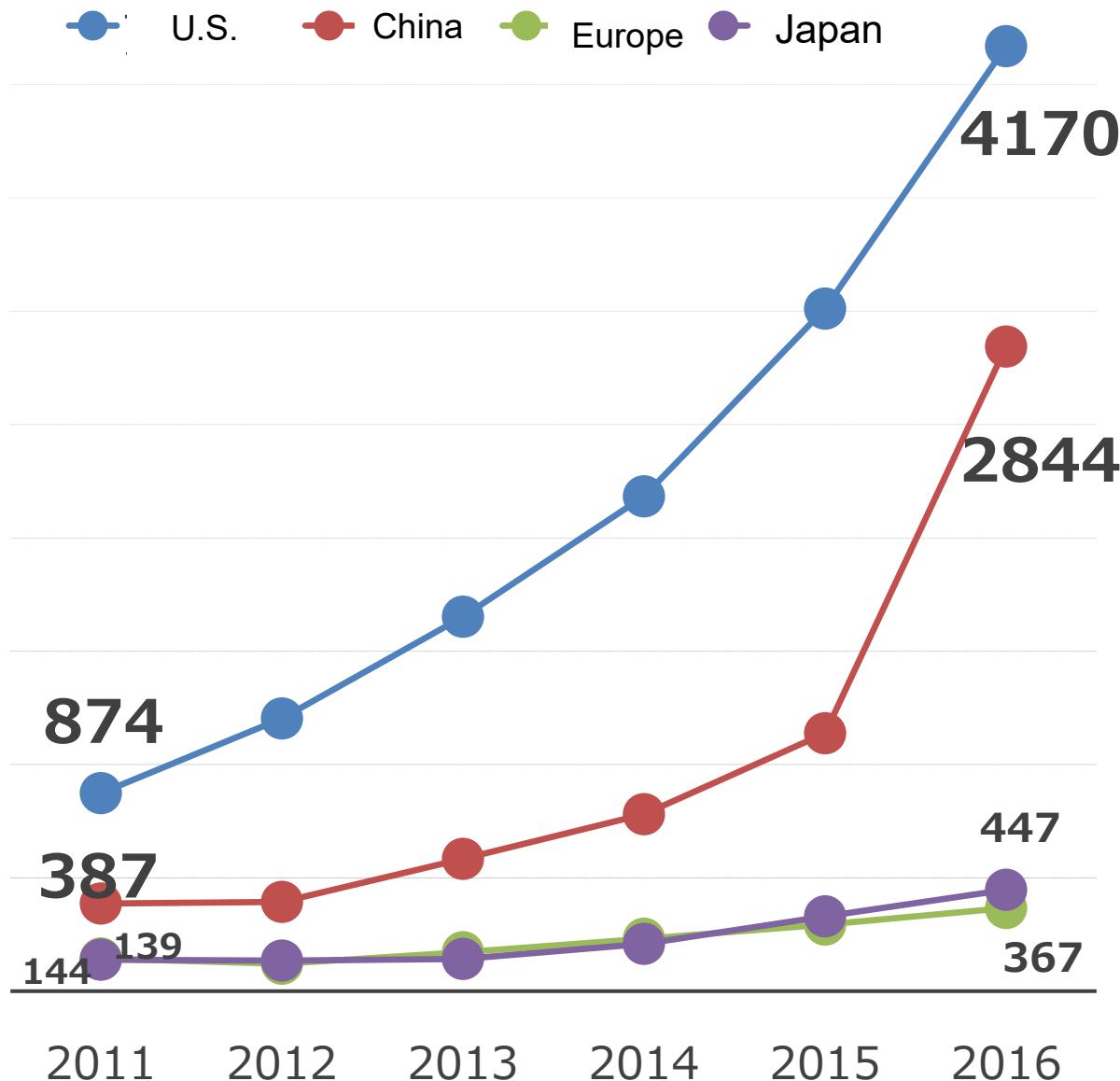


Advertising



Self-driving / MaaS

Growth of AI-related Patents (2011~2016)



China
clearly shows
highest growth rate

Number of AI-related Patents (2006~2016)



| | |
|--------------------|------------|
| Peking University | <u>442</u> |
| Nanjing University | <u>385</u> |
| Xidian University | <u>284</u> |

(Reference)

China's leading
telecom companies

approx.

150~160

Universities contribute to rapid growth rate



Our mission going forward:

Form strong bonds
with academia,
the cradle of AI

Beyond AI Institute



東京大学
THE UNIVERSITY OF TOKYO

Forming a strong team
to take on the world



Beyond AI Institute



Features

1.

Initiatives **focused on AI**

2.

Create structures with **a view to commercialization**

3.

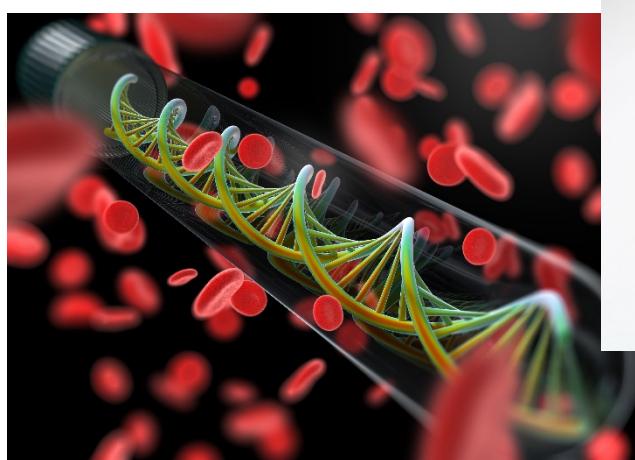
Invite **highly respected international AI researchers**

Applied Research Examples

Advanced Medicine

KARIUS^{*1}

 GUARDANT™^{*2}



*1 Karius, Inc. is not an investee of SoftBank Group Corp., SoftBank Corp., or SoftBank Vision Fund

*2 Guardant Health, Inc. is a SoftBank Vision Fund 1 investee

Note: Karius, Inc. and Guardant Health, Inc. are companies that utilize AI



**AI Revolution
for medical
care in Japan**

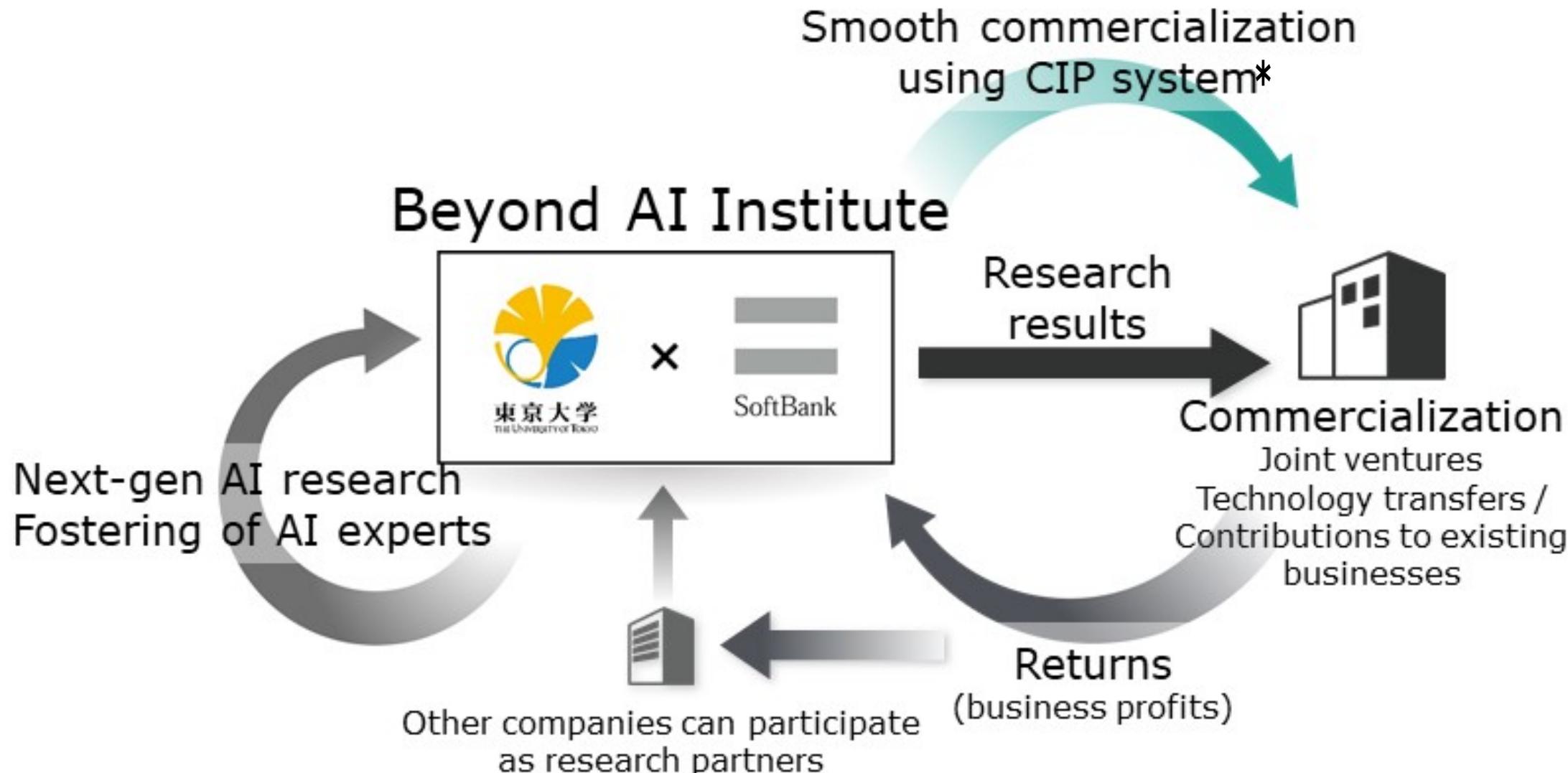
SoftBank Corp. and other Group companies

are aiming for
scale of 20 billion JPY*

*including returns from business profits



Ecosystem



*CIP system: Collaboration Innovation Partnership System

A system designed for corporations and universities to collectively set up a preliminary organization (authorized corporation) to initiate research and development and then smoothly transition to a business by utilizing research results.

Research results ⇒ commercialization

An institute that continues to evolve

Research Timeline

