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Mobility
Human has evolved through mobility
AI

Biggest revolution in human history
All industries will be re-defined
Drive “Mobility AI” revolution
The investments presented herein are solely for illustrative purposes and have been selected to showcase the variety of investments. Investments described herein as "SBG Investments" are investments held by the SoftBank Group. Investments described herein as "SVF Investments" are investments held by the SoftBank Vision Fund. Investments described herein as "SBG & SVF Investments" are investments which have been made directly by SoftBank Group or its affiliates or by the SoftBank Vision Fund. No assumption should be made that the investments discussed herein were or will be profitable. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described herein. It should not be assumed that investments included herein should not be construed as a recommendation of any particular investment or security.

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SoftBank Group Corp.’s ride-sharing portfolio
Global ride-sharing portfolio

*1 Investment in Uber is held by a subsidiary of SoftBank Group Corp. and may be offered to SoftBank Vision Fund in the future, subject to applicable consents and regulatory and other approvals.

*2 Investments in DiDi are held by SB Delta Fund (Jersey) L.P. and other subsidiaries of SoftBank Group Corp. outside SoftBank Vision Fund.

*3 Investments in Ola and Grab are held by SoftBank Group Corp. and its affiliates.

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Aggregated Annual GMV (Gross Merchandise Volume)

7x
in 3 years

$13b
2015 Q2 Annualized

$33b
'16 Q2 Annualized

$62b
'17 Q2 Annualized

$90b
'18 Q2 Annualized

Past performance is not indicative of future results.

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* Investments in ride-sharing companies are not SVF investments.

Currently held by subsidiaries of SoftBank Group Corp.

(Source) Uber, DiDi, Grab, Ola
AI demand prediction + Intelligent dispatching

Dispatch algorithm

Change based on demand

Dynamic pricing

* Investments in DiDi are held by SB Delta Fund (Jersey) L.P. and other subsidiaries of SoftBank Group Corp. outside SoftBank Vision Fund. The information contained herein is provided for illustrative purposes only. The information presented herein was prepared by DiDi. None of SBG, the Fund, the general partner of the Fund or SBIA make any representation regarding the accuracy or completeness of the information and are under no obligation to update the information.

(Source) DiDi
Utilizing AI for Demand Prediction
Logistics
Market Share (China)

Total long-haul freight truckers

No.1

freight-truck matching platform in China

>90% **1**

>3.1mn **2**

(Monthly Active Truckers)

Past performance is not indicative of future results. There can be no assurances that historical trends will continue throughout the life of the Fund.

**1** Based on numbers of accumulated registered truckers with Full Truck Alliance platform as a percentage of estimated China’s total long-haul freight truckers (as of Aug. 2018)

**2** Trucker MAU: Number of registered and further certified truckers that logged in the platforms at least once a month.

Selection criteria for “Competitors” were determined on a subjective manner.

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Autonomous Drive
1.25 million
Deaths in traffic accident
(world / year)

1.25 million people

(Source) WHO “Global status report on road safety 2015”
No More Death in Traffic Accident
The investment in GM Cruise is not a Vision Fund investment and is currently held by a subsidiary of SoftBank. The information presented in this section is provided for informational purposes only and should not be construed as a recommendation of any particular investment or security.
Test Drive in Construction Zone

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Image Recognition / Processing
AI Platform for Autonomous Drive

Xavier
World’s first autonomous machine processor

Autonomous drive
Utilizing AI for 3D Spatial Perception

Enhance spatial perception technology

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(Source) Light Labs
Fleet Safety with AI

Camera

Monitor (outside)

Monitor (inside)

Up to 70%* reduction in driver distraction

* (Source) Nauto
The information contained herein is provided for illustrative purposes only. The information presented herein was provided by Arm. None of SBG, the Vision Fund, the general partner of the Vision Fund or SBIA make any representation regarding the accuracy or completeness of the information and are under no obligation to update the information. Nothing herein should be construed as a recommendation of any investment or security.

Supporting automotive market since 1996

- In-vehicle infotainment system<sup>1</sup>
  - Market share >85%<sup>2</sup>

- Advanced driver-assistance systems<sup>1</sup>
  - Market share >65%<sup>2</sup>

*1 Shares for Systems’ Application Processors
*2 As of September 26th 2018

(Source) Arm
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World’s first autonomous-class processor with integrated security

Developed for automotive use cases

Safety capable to industry standards

Best-in-class performance per watt

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Creating highly-secure autonomous drive environment

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Real-time data → AI → Live location
eCommerce
No.1 used car marketplace in Europe

Cars sold: 256k (Source) AUTO1 Group

Dealers: 52k

Past performance is not indicative of future results. There can be no assurances that historical trends will continue throughout the life of the Vision Fund.
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*1 As of August 2018

(Source) AUTO1 Group
Lease / Rental
Car owners

Users

Peer-to-peer car-sharing platform

Owners share idle cars

Users rent on hourly basis

Insurance & roadside assistance

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(Source) Getaround
Flexible car leasing platform

- **Flexible term ownership**
- **End-to-end App experience**

**Fair**

- **Purchase**
  - Dealers
  - OEMs
  - Wholesalers

- **Lease**
  - Uber
  - Drivers + Consumers

**SBG Investment**
Car Insurance
Utilizing AI for customer services

Number of policyholders
543m

Number of insurance policies sold
+15.2b

*1 As of Mar. 31, 2017 *2 As of June 30, 2018
(Source) ZhongAn
Insurers

India’s largest digital insurance marketplace

Customers

AI
Big data
Chatbot
Mobile apps

*Based on annual premium equivalent

*Nothing herein should be construed as a recommendation of any investment or security.

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Drive “Mobility AI” revolution