## **Quarterly Financial Statements**

## (1) Balance Sheets

(in thousand yen)

							thousand yen
		Prior Year Qu	arter End	Current Qua	arter End	Prior Fiscal	
		(As of June 30, 2002)		Current Quarter 2mg		- Condensed -	
				(As of June	30, 2003)	(As of March	h 31, 2003)
		Amount	Percentage	Amount	Percentage	Amount	Percentage
(ASSETS)			%		%		9
Current Assets							
1 Cash and cash deposit		8,654,721		10,558,013		11,410,649	
2 Accounts receivable		1,624,819		3,208,665		2,729,623	
3 Inventory		1,679,243		75,738		51,257	
4 Other current assets	l.	1,518,140	ļ	622,431		1,173,554	
Total current assets		13,476,923	38.9	14,464,847	34.0	15,365,083	36.
Fixed Assets							
1 Tangible fixed assets							
(1) Building and structure		65,948		73,336		76,179	
<ol><li>M achinery and equipment</li></ol>		15,026,626		22,106,470		20,697,130	
(3) Capitalized modems		2,832,233		2,386,041		2,702,529	
(4) Tools and furniture		234,504		179,276		200,103	
<li>(5) Construction in progress</li>		-		116,130		-	
Total tangible fixed assets		18,159,311		24,861,253		23,675,941	
2 Intangible assets		1,958,105		2,276,698		2,508,510	
3 Investments and other assets		1,040,533		990,531		1,033,463	
Total fixed assets		21,157,949	61.1	28,128,482	66.0	27,217,914	63
TOTAL ASSETS	Ī	34,634,872	100.0	42,593,329	100.0	42,582,997	100
	ľ		ľ				
(LIABILITIES)							
Current Liabilities							
1 Trade accounts payable		1,510,251		363,681		448,662	
2 Short-term loan		100,000		2,384,000		3,100,000	
3 Current portion of long-term debt		916,664		4,266,664		4,266,664	
4 Other accounts payable		716,609		749,850		1,049,215	
5 Accrued expenses		2,235,882		5,436,585		4,840,563	
6 Income taxes payable		1,755		2,078		7,020	
7 Current portion of capital lease obligations		2,878,516		5,058,688		4,389,376	
8 Current portion of installment obligations		1,085,130		1,417,231		1,403,513	
9 Stock purchase warrants		28,733		28,733		28,733	
10 Other current liabilities		45,707		183,980		25,730	
Total current liabilities	ŀ	9,519,247	27.5	19,891,490	46.7	19,559,476	45
Long-term Liabilities		7,517,247	27.3	17,071,470	40.7	17,557,470	
1 Long-term debt		6,183,338		5,066,674		6,133,340	
2 Capital lease obligations, less current portion		7,687,538		10,642,750		9,656,118	
1 0 , 1		1,849,271		1,064,264		1,423,881	
8		1,849,271		300,300		323,400	
B L>	-	15 720 147	45.4	17,073,988	40.1	17,536,739	41
Total long-term liabilities	-	15,720,147	45.4	, ,			41. 87.
TOTAL LIABILITIES		25,239,394	72.9	36,965,478	86.8	37,096,215	87.
(SHAREHOLDERS' EQUITY)							
		10.529.200	20.4	10 529 200	24.7	10 529 200	24.
Capital Shares		10,528,290	30.4	10,528,290	24.7	10,528,290	24.
Capital Surplus		0.252.200		0.252.200		0.252.200	
1 Additional paid-in capital		9,253,290	26.7	9,253,290	21.7	9,253,290	2.
Total capital surplus	ļ	9,253,290	26.7	9,253,290	21.7	9,253,290	21
Retained Earnings (Accumulated Deficit)		40.0044					
1 Deficit at end of period	ļ	10,386,102		14,153,729		14,294,798	
Total retained earnings (accumulated deficit)	ļ	10,386,102	30.0	14,153,729	33.2	14,294,798	33
TOTAL SHAREHOLDERS' EQUITY	ļ	9,395,478	27.1	5,627,851	13.2	5,486,782	12.
TOTAL LIABILITIES AND SHAREHOLDERS' EQUI	TY	34,634,872	100.0	42,593,329	100.0	42,582,997	100.

## (2) Statements of Operations

(in thousand yen)

	1				(111	thousand yen)	
	Three Months Ended		Three Months Ended		Year Ended		
	June 30,	June 30, 2002		June 30, 2003		M arch 31, 2003	
						- Condensed -	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	
		%		%		%	
Revenue	2,802,195	100.0	8,250,216	100.0	20,275,769	100.0	
Cost of revenue	2,564,559	91.5	5,799,330	70.3	16,699,002	82.4	
Gross profit	237,636	8.5	2,450,886	29.7	3,576,767	17.6	
Selling, general & administrative expenses	1,737,610	62.0	1,992,252	24.1	7,923,048	39.0	
Operating profit (loss)	1,499,974	53.5	458,634	5.6	4,346,281	21.4	
Other income	3,644	0.1	3,229	0.0	35,880	0.2	
Other expenses	172,080	6.1	318,716	3.9	984,733	4.9	
Recurring profit (loss)	1,668,410	59.5	143,147	1.7	5,295,134	26.1	
Non-recurring income	-		-		276,707	1.4	
Income (loss) before income taxes	1,668,410	59.5	143,147	1.7	5,571,841	27.5	
Income taxes	1,755	0.1	2,078	0.0	7,020	0.0	
Net income (loss)	1,670,165	59.6	141,069	1.7	5,578,861	27.5	
Accumulated deficit from prior period	8,715,937		14,294,798		8,715,937		
Deficit at end of period	10,386,102		14,153,729		14,294,798		
-							

## (3) Statements of Cash Flows

(in thousand yen)

			1	(in thousand ye
		Three Months Ended	Three Months Ended	Year Ended
		June 30, 2002	June 30, 2003	March 31, 2003 - Condensed -
		Amount	Amount	Amount
	Flows from Operating Activities	1 660 410	142 147	5 551 0
	Income (loss) before income taxes	1,668,410	143,147	5,571,84
	Depreciation	1,179,909	2,187,400	6,492,70
	Amortization of intangible assets	103,628	152,592	628,9
	Interest income	267	34	1,5
	Interest expenses	165,151	294,341	906,8
	Accounts receivable	604,724	479,041	1,709,5
	Inventory	78,797	24,481	1,549,1
	Other current assets	268,501	566,875	76,5
	Investments and other assets	172,234	26,971	34,2
	Trade accounts payable	1,104,348	84,981	2,165,9
	Other accounts payable	518,004	81,378	266,5
	Accrued expenses	555,816	779,007	2,592,6
	Other current liabilities	28,515	158,249	8,5
14	Long-term other payables	-	23,100	46,2
	Subtotal	2,382,266	3,615,567	2,527,9
15	Interest received	267	34	1,5
	Interest paid	164,707	294,341	911,9
	Pay ment of income taxes	5,010	7,020	5,0
Net c	ash provided by (used in) operating activities	2,551,716	3,314,240	1,612,6
Cash	Flows from Investing Activities			
	Purchase of tangible assets	410,255	847,541	3,792,3
	Acquisition of intangible assets	119,194	25,709	537,8
	Acquisition of Japan Telecom's ADSL business	5,423,388	25,707	5,423,3
	Purchase of investment securities	3,423,300	_	200,0
	Payments received on loan receivable	205	208	8
	ash used in investing activities	5,952,632	873,042	9,952,7
		-,,,,,,	0.0,0.1	-,,-
Cash	Flows from Financing Activities			
1	Payments on capital lease obligations	672,401	1,165,269	3,402,0
2	Payments on Installment obligations	240,314	345,899	1,218,9
	Proceeds from short-term loan payable	-	-	3,100,0
	Proceeds from long-term debt	6,500,000	_	10,000,0
	Pay ments for short-term loan pay able	_	716,000	100,0
	Payments for long-term debt	66,666	1,066,666	266,6
	ash provided by (used in) financing activities	5,520,619	3,293,834	8,112,3
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Net c	hange in cash and cash equivalents	2,983,729	852,636	227,8
Cash	and cash equivalents at beginning of period	11,638,450	11,410,649	11,638,4
		, , , , , ,	10,558,013	, -,