eAccess Limited [9427]

Results for Fiscal Year Ended 3/2009 $(4/2008 \sim 3/2009)$



May 14th, 2009



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Results Highlights

Fiscal Year 3/2009 Consolidated Results

Record Highs in EBITDA & Operating Profits

Expansion in ADSL market share with ACCA

Strong demand for EMOBILE data card services



Outlook

Fiscal Year 3/2010 Financials Outlook

Turnaround in consolidated net profit

Steady ADSL profits & positive EMOBILE EBITDA

• Raise annual dividend by 100 yen to 2,400 yen / share



Consolidated Financial Results & Outlook

Record highs in consolidated EBITDA & operating profit in FY3/2009. With improving financial performance at EMOBILE, we expect to turn positive recurring & net profits in FY3/2010.

		Results						
(billion yen)	FY3/2006 FY3/2007		FY3/2008	FY3/2009	FY3/2010			
Revenue	60.35	56.25	67.56	94.47	83.00			
Operating profit	9.38	1.05	7.09	16.71	16.80			
EM Accounting losses			- 13.51	- <i>17</i> .28	- 4 .50			
Recurring profit (losses)	7.53	- 1.56	- 8.37	- 2.59	10.00			
Net income (losses)	5.02	0.91	- 6.35	- 9.85	4.00			
EBITDA	20.14	10.44	15.38	24.01	25.00			
Capex	7.20	38.70	14.25	5.84	5.00			
Depreciation	10.76	9.40	8.28	7.30	8.20			
Operating FCF	12.94	- 28.26	1.13	18.17	20.00			

Note 1: EMOBILE became an equity accounting affiliate from 5/31/2007.

Note 2: FY3/2008 1Q consolidated net income line included 4.64 billion yen of gain on EMOBILE share sales.



Consolidated Cash Flow Results & Outlook

Turnaround in free cash flow in FY3/2009. Expect further improvement in free cash flows in FY3/2010.

		Forecast			
(billion yen)	FY3/2006	FY3/2010			
EBITDA	20.14	10.44	15.38	24.01	25.00
Capex	- 7.20	- 38.70	- 14.25	- 5.84	- 5.00
Operating FCF	12.94	- 28.26	1.13	18.17	20.00
Interest (net of interest income)	- 1.43	- 1.06	- 1.47	- 1.33	- 1.40
Tax	0	- 3.93	- 3.05	- 4.45	- 5.00
Dividend (net of div. income)	- 1.64	- 3.74	- 3.13	- 3.57	- 3.60
Net FCF	9.87	- 36.99	- 6.52	8.82	10.00

Note 1: EMOBILE became an equity accounting affiliate from 5/31/2007.



Consolidated Balance Sheets

Maintained high level of cash position of 68.5 billion yen & cash flow for debt redemption

(billion yen)	3/2006	3/2007	3/2008	3/2009
Cash & cash deposit	158.65	160.93	47.62	68.54
Debt	94.93	89.90	84.51	103.89
Net debt	- 63.72	- 71.03	36.89	35.35
Shareholders' equity	34.54	32.90	20.54	9.96
Minority interest	51.81	77.09	0.60	3.11
Net assets	86.35	108.22	19.43	12.70
Total assets	194.17	237.84	121.59	129.05
Net debt/net assets ratio (%)	- 73.8%	- 65.6%	189.9%	278.3%
Net debt/EBITDA ratio (%)	- 316.4%	- 680.4%	239.9%	147.2%

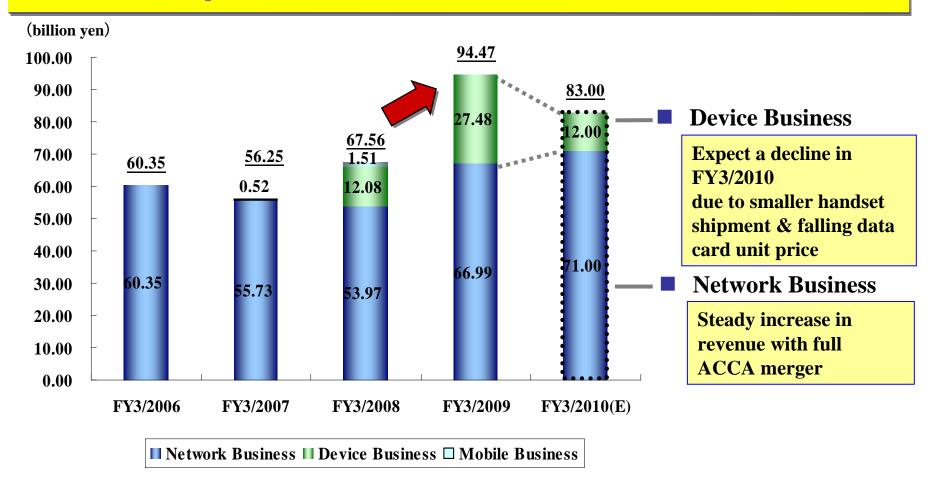
Note 1: EMOBILE became an equity accounting affiliate from 5/31/2007.

Note 2: ACCA was consolidated from 9/1/2008.



Consolidated Revenue

Steady recovery in revenue from Network Business with the consolidation of ACCA. Expect a decline in revenue from Device Business in FY3/2010.



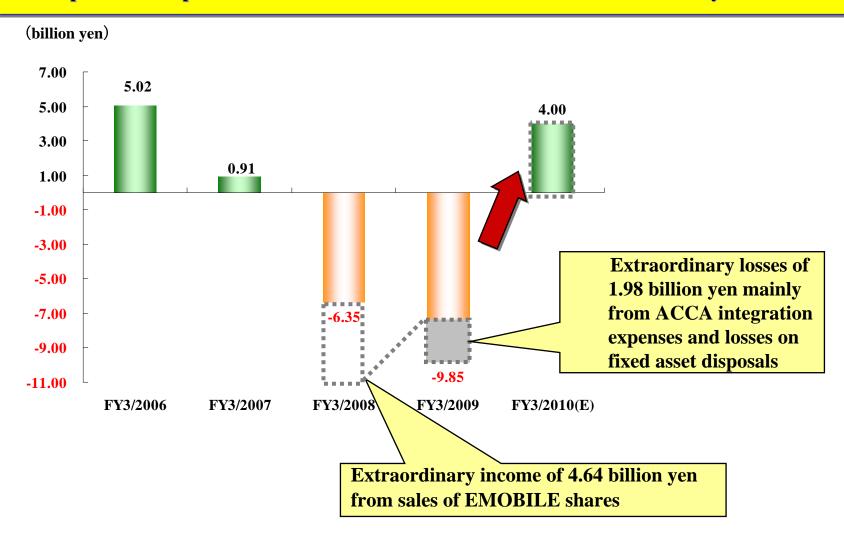
Note 1: Segment information includes intercompany and intracompany elimination.

Note 2: EMOBILE became an equity accounting affiliate from 5/31/2007.



Consolidated Net Income

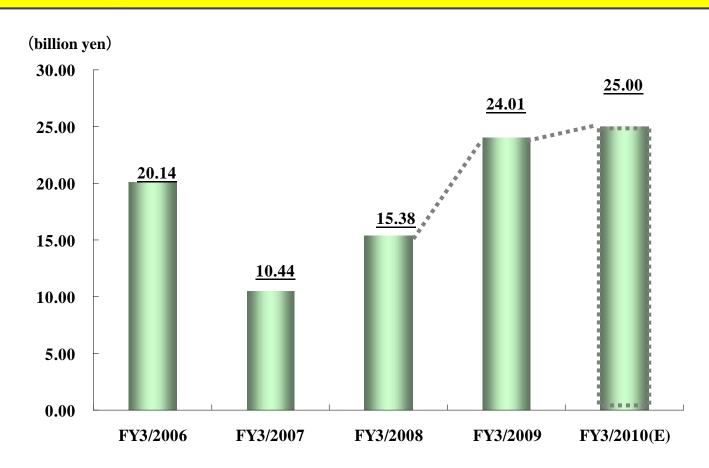
One-time extraordinary losses mainly due to ACCA integration in FY3/2009. Expect to turn profit at a consolidated net level for the first time in three years in FY3/2010.





Consolidated EBITDA

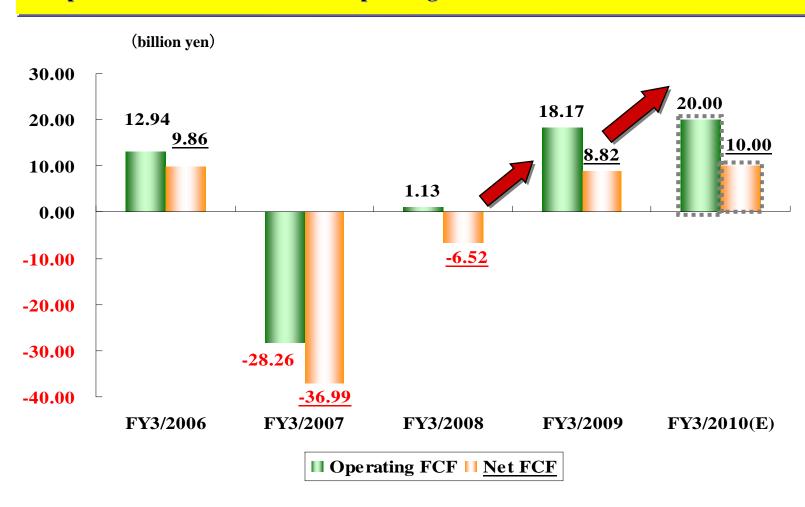
Consolidated EBITDA increased 41% YoY in FY3/2009 through ACCA consolidation. Expect further increase in EBITDA to 25.00 billion yen in FY3/2010.





Consolidated Free Cash Flow

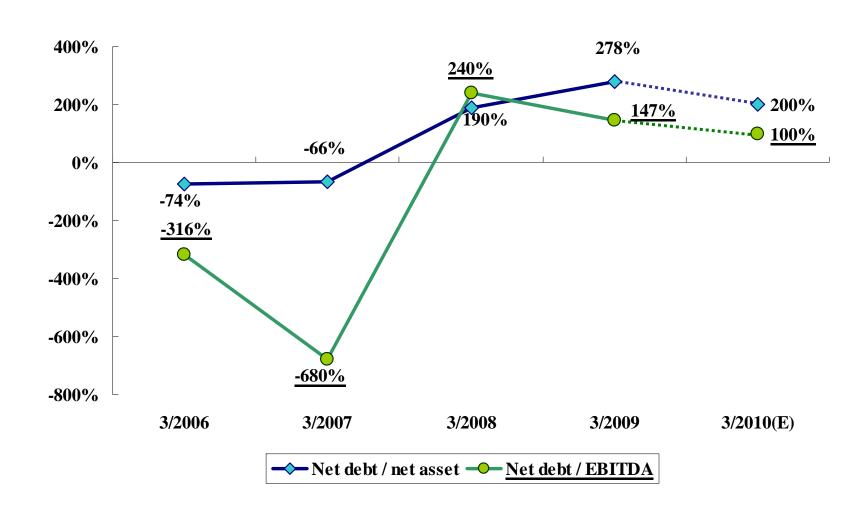
Turnaround in operating FCF in FY3/2009. Expect a further 10% increase in operating FCF and 13% increase in net FCF in FY3/2010.





Key Financial Parameters

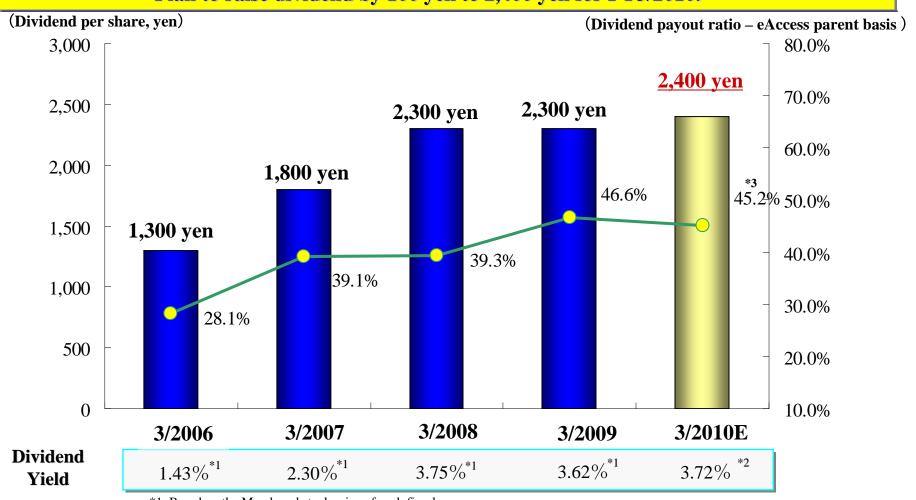
Expect an improvement of financial parameters following increases in consolidated EBITDA & FCF. Consolidated net debt/EBITDA ratio is expected to decrease to around 100% in FY3/2010.





Shareholders Returns

Expect to turn positive consolidated net income for first time in three years. Plan to raise dividend by 100 yen to 2,400 yen for FY3/2010.



^{*1} Based on the March end stock price of each fiscal year.

^{*2} Based on the stock price on May 13, 2009 of 64,600 yen.

^{*3} Based on the financial forecasts announced on May 14, 2009.

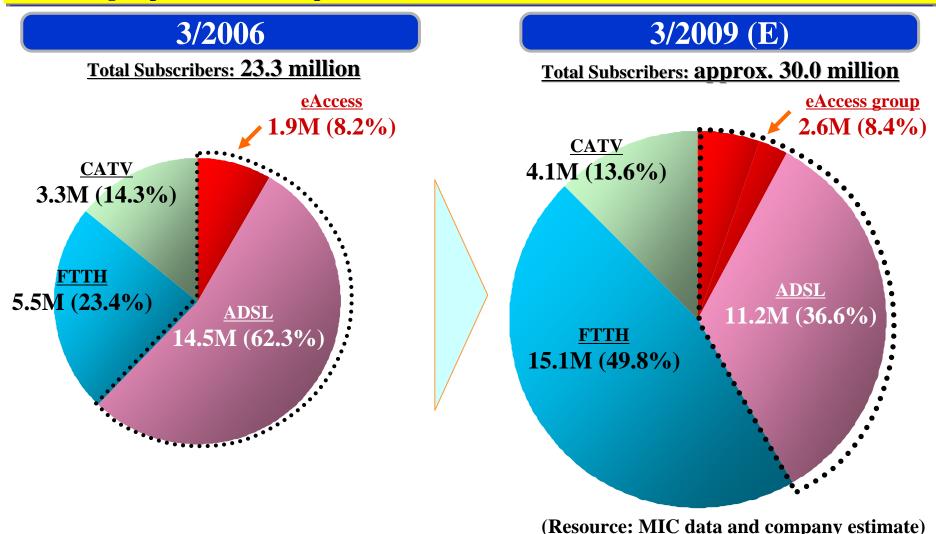


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Fixed-line Broadband Subscriber Trend

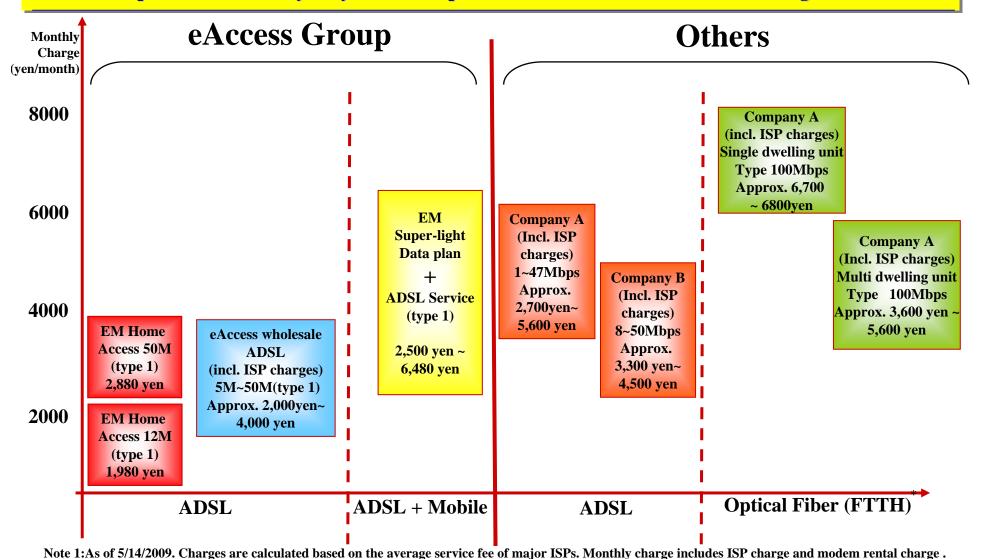
Fixed broadband market (ADSL, FTTH, CATV) grew about 6.7 million in the last three years. eAccess group (with ACCA) expanded market share to 8.4% as of 3/2009 from 8.2% as of 3/2006





Competitive Broadband Price Comparison

Expect slow economy may favor low price ADSL services. Slower FTTH migration.





Subscribers & Churn Rate Trend

Aim to maintain competitive pricing services in ADSL.

Aim for further ADSL market share expansion and slower monthly churn.

		Forecast			
	FY3/2006	FY3/2007	FY3/2008	FY3/2009	FY3/2010
ADSL subs # (thousand subs)	1,918	1,925	1,843	2,558	approx. 2,300
ADSL market share	13.2%	13.7%	14.5%	22.9%	
Fixed-line broadband market share	8.2%	7.3%	6.4%	8.4%	
ARPU (yen)	2,424	2,196	2,058	2,011	approx. 2,000
churn rate	1.83%	1.91%	1.88%	1.97%	approx. 1.90%

Note 1: ACCA was consolidated from 9/1/2008. Subscribers, ARPU and churn rate include ACCA consumer and corporate subscribers from 9/1/2008. Note 2: 3/2009 market share calculation is based on the company market estimate.



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EMOBILE Results Highlights

Fiscal Year 3/2009 Results

• Added approx. 1 million new mobile subscribers

Achieved over 90% population coverage

Successful launch of netbook bundling



EMOBILE Outlook

Fiscal Year 3/2010 Outlook

More competition in mobile broadband market

Target to add 1.0 million new subscribers

Expect to turn positive annual EBITDA



EMOBILE Financial Results



EMOBILE Financial Results

Revenue increased by 4X YoY due to rising number of mobile broadband subscribers

(billion yen)	FY3/2006	FY3/2007	FY3/2008	FY3/2009
Revenue	-	0.52	14.50	61.45
Operating losses	- 1.51	- 11.47	- 38.21	- 36.88
Net losses	- 1.86	- 12.94	- 42.02	- 44.03
Accumulated deficit	- 1.86	- 14.80	- 56.82	- 100.85
EBITDA (excluding amortization of long-term contract discount, etc.)	- 1.51	- 10.97	- 27.59	- 18.47
Capex	0.35	30.83	98.21	39.70
Accumulated Capex	0.35	31.17	129.38	169.08

Note1: EBITDA including amortization of long-term contract discount, etc. for FY3/2009 was - 6.24 billion yen.



EMOBILE Balance Sheets

Maintained high cash position of 67.4 billion yen as of 3/2009. Expect to drawdown the remaining 30.0 billion commitment line in the current fiscal year.

(billion yen)	3/2006	3/2007	3/2008	3/2009	
Cash & cash deposit	90.68	109.56	93.74	67.42	Unused + commitment line 30 billion yen
Debt	0	1.45	106.79	212.19	· · · · · · · · · · · · · · · · · · ·
Net debt	- 90.68	- 108.11	13.05	144.78	
Shareholders' equity	96.14	128.41	86.39	42.36	
Total assets	97.54	156.26	250.30	280.12	
Net debt / equity ratio (%)	- 94.3%	-84.1%	15.1%	341.8%	



EMOBILE Free Cash Flow

Expect negative free cash flow to peak in FY3/2009.

(billion yen)	FY3/2006	FY3/2007	FY3/2008	FY3/2009
Operating CF	- 6.87	- 15.47	- 40.69	- 65.34
Investing CF	- 0.11	- 10.70	- 79.17	- 68.52
FCF	- 6.98	- 26.17	- 119.87	- 133.85
Financing CF	97.36	45.05	104.05	107.53
Increase/ decrease in cash	90.38	18.88	- 15.82	- 26.32

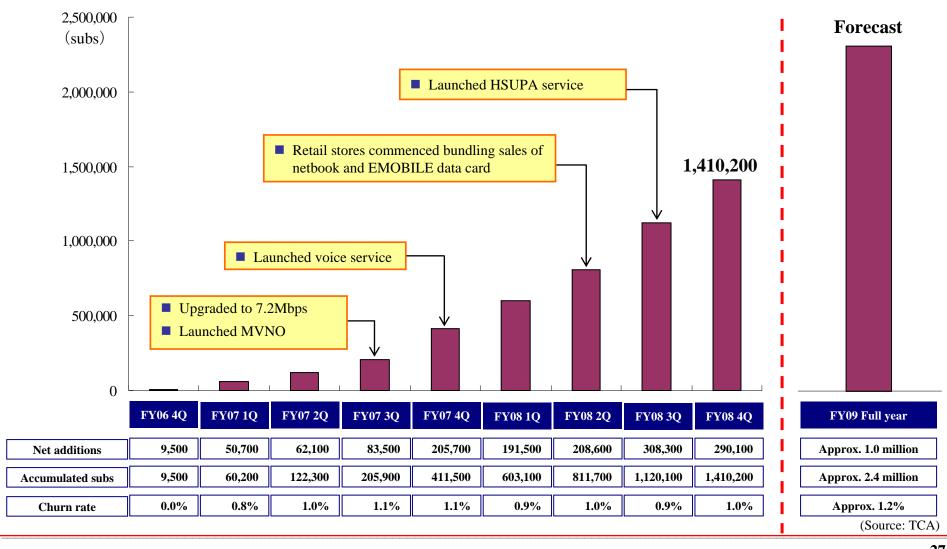


EMOBILE Operational Results



EMOBILE Subscriber Trend

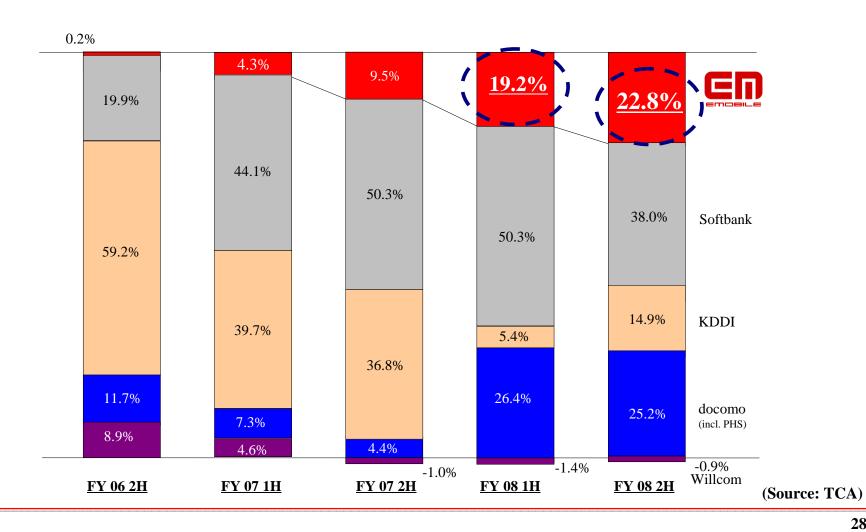
Added approx. 1.0 million subscribers to a total of 1.4 million as of 3/2009. Expect to add a further 1.0 million new subscribers by 3/2010





Net Addition Market Share

Improving mobile net addition market share





EMOBILE Service Area

Nationwide population coverage exceeded 90%. Focus on rural area rollout in FY3/2010.

	Population coverage ratio					*Nationwide	I	EMOBILE population coverage
	FY08 1Q	FY08 2Q	FY08 3Q	FY08 4Q		Population	1	FY08 4Q
						(thousand)	÷	(thousand)
Hokkaido	77.7%	80.2%	84.6%	85.3%	i	5,628	i	4,800
Tohoku	54.1%	56.6%	65.7%	76.2%	¦¦[9,635		7,342
Kanto	98.1%	98.5%	98.5%	98.6%	<u> </u>	42,379	ļ	41,786
Shinnetsu	68.6%	73.5%	78.1%	80.9%	 [4,628	į	3,744
Tokai	91.4%	93.1%	93.2%	93.7%	¦[15,021	ł	14,075
Hokuriku	65.6%	73.8%	81.4%	85.0%	<u> </u> [3,107	ł	2,641
Kinki	93.0%	94.3%	94.6%	95.1%	ŀΈ	20,893	į	19,869
Chugoku	57.5%	68.2%	72.3%	76.8%	 [7,676	i	5,895
Sikoku	46.9%	61.1%	68.1%	70.3%	<u> </u> [4,086	l	2,873
Kyushu	73.6%	81.0%	83.9%	86.4%	<u> </u> [14,715	ļ	12,713
Tomeihan	95.5%	96.3%	96.5%	96.7%	<u> </u>	78,294	į	75,710
Nationwide	83.5%	86.6%	88.8%	90.4%		127,768	i	115,502

^{*} Source: Basic Resident Register EMOBILE population coverage = population x population coverage ratio

Note: Total figures may not match due to the rounding



Data Card and Netbook Bundling Model

Successful launch for new netbook bundling package "Ninen (two-year) Max"



Comparison of 2yr Plan and new plan "2yr MAX"



Netbook

Over 15 companies

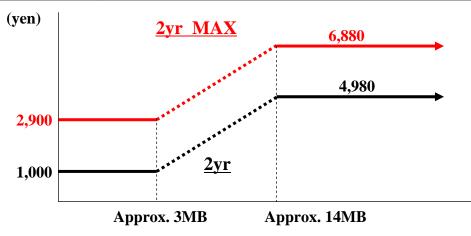
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	Entry charge (per month)	Cap charge (per month)
Super-light data plan (2yr Max)	2,900 yen	6,880 yen
Super-light data plan (2yr)	1,000 yen	4,980 yen





Comparison of Mobile Data Services

	Speed (Max.) (Downlink / Uplink)	Monthly Charge
EMOBILE Super-light data plan (2 year)	7.2Mbps / 5.8Mbps	Start from <u>1,000 yen</u> Max <u>4,980 yen</u> (flat rate)
EMOBILE Super-light data plan (2 year MAX)	7.2Mbps / 5.8Mbps	Start from <u>2,900 yen</u> Max <u>6,880 yen</u> (flat rate)
A	7.2Mbps / 384kbps	Start from 4,305 yen Max 6,825 yen (flat rate)
В	3.1Mbps / 1.8Mbps	Start from 3,150 yen Max 6,930 yen (flat rate)
С	7.2Mbps / 384kbps	Start from 1,000 yen Max 4,980 yen (flat rate) (MVNO with EMOBILE)
D	64 to 512kbps / 64kbps ~	Start from 3,880 yen Max. 5,455 yen
E	40Mbps / 10Mbps	4,480 yen

Note: ISP charges (A:840 yen, B:945 yen, D:1,575 yen) are included in the monthly charges Terminal installment are applicable to A and B

(as of 5/1/2009)



Service Plan/ Pre-paid "EM – Charge"

Unique offer of flexible pre-paid mobile broadband tariff plans

"EM-Charge" Service Plan		Pre-Charged PC	
	Service Plan	Charge	
Pay-as-you-go	Standard	63 yen /MB	
	One Hour	315 yen	
Elet Dete	One Day	630 yen	
Flat Rate	One Week	2,205 yen	e.g.) 49,800 yen
	One Month	4,410 yen	+ 1-week free usage

Users can re-charge anytime online!!



New Mobile Voice Plan

Introduced new competitive mobile voice plan "Gacchiri-Course"

	Basic M	Ionthly Charge	Flat Rate Data Option
EMOBILE	780 yen/month (21 yen/30 sec.)	Free calls between EMOBILE users	1,000-4,980 yen (0.084 yen/data packet) Incl. modem usage
A	980 yen/month (21 yen/30 sec.)	Free calls between family members	490-5,985 yen (0.084 yen/data packet) Excl. modem usage
В	980 yen/month (21 yen/30 sec.)	Free calls between family members	1,050-5,985 yen (0.084 yen/data packet) Excl. modem usage
C**	980 yen/month** (21 yen/30 sec.)	Free calls between C users (not applied in 21:00~25:00)	1,029-5,985 yen (0.084 yen/data packet) Excl. modem usage
D	2,900 yen/month (10.5 yen/30 sec.)	Unlimited domestic voice call to all PHS users	0 yen-2,800 yen (0.084 yen/data packet)
E	NA (Data only)	NA (Data only)	4,480 yen

Note1: Charges may apply between EMOBILE users. Please refer to http://www.emobile.jp/cgi-bin/press.cgi?id=618>for more information

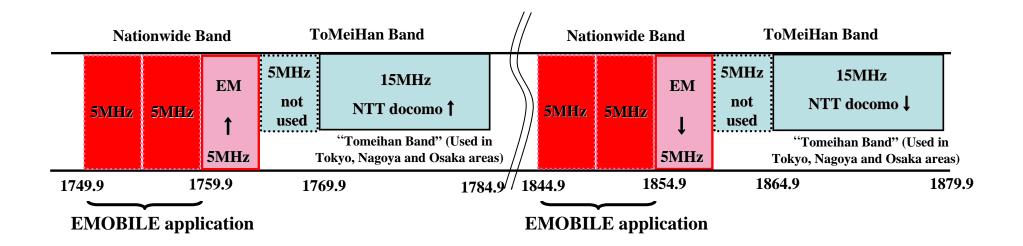
Note 2: When students and their family newly subscribe, the basic monthly charge is reduced to 490 yen for three years

(as of 5/1/2009)



New Spectrum Allocation

Applied for the remaining (10MHz x 2) nationwide 1.7GHz band for high-speed services (LTE)



Advantages on 1.7GHz extension

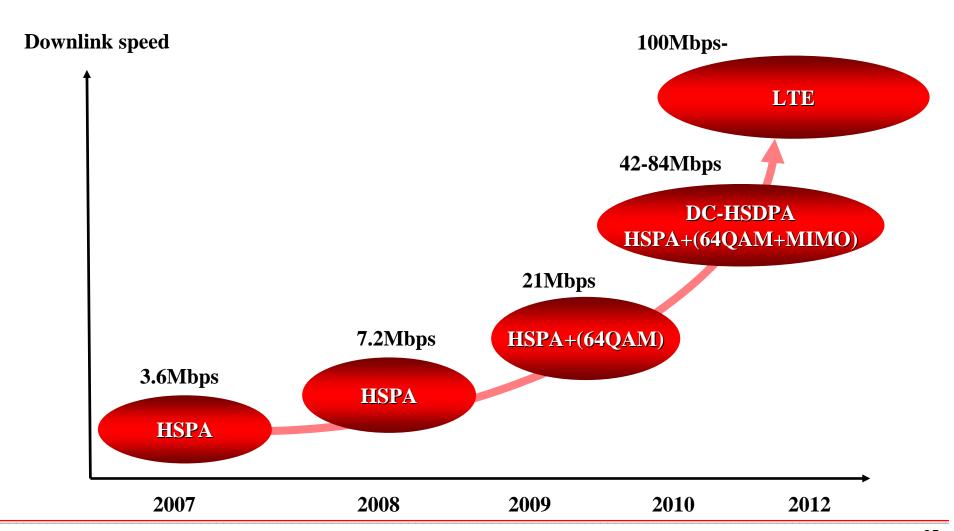
Saving in capex (overlay LTE with existing HSPA network)

Faster service launch of higher speed services



Mobile Technology Roadmap

Faster speed technology roadmap for mobile broadband services





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FY3/2009 Consolidated Financials

	FY3/2008	FY3/2009			
(billion yen)	Full Year (4/2007~3/2008)	Full year (4/2008~3/2009)	Diff. (%)	Full Year Forecast (7/31/2008)	Achievement (%)
Revenue	67.56	94.47	+ 39.8%	95.00	99.4%
Operating Profit	7.09	16.71	+ 135.7%	13.80	121.1%
EM Accounting losses	- 13.51	- 17.28	na	- 16.50	na
Recurring losses	-8.37	- 2.59	na	- 5.00	na
Net losses	- 6.35	- 9.85	na	- 9.80	na
EBITDA	15.38	24.01	+ 56.1%	22.80	105.3%
Capex	14.25	5.84	- 59.0%	6.00	97.3%
Depreciation	8.28	7.30	- 11.8%	9.00	81.1%

Note 1: EMOBILE became an equity accounting affiliate from 5/31/2007.



FY3/2009 Parent Financials

	FY3/2008	 	FY3/2009			
(billion yen)	Full Year (4/2007~3/2008)		Full year (4/2008~3/2009)	Diff. (%)	Full Year Forecast (7/31/2008)	Achievement (%)
Revenue	67.26	 - -	78.62	+ 16.9%	80.00	98.3%
Operating Profit	12.28	 	14.42	+ 17.4%	12.80	112.7%
Recurring profit	10.59	1	12.91	+ 21.9%	11.00	117.4%
Net income Note 1	8.45		7.03	- 16.8%	6.60	106.5%
EBITDA	19.58	1 1 1	19.38	- 1.0%	19.20	100.9%
Capex	5.88	1 1 1	4.70	- 20.1%	4.80	97.9%
Depreciation	7.30	1 1 1	4.96	- 32.1%	6.40	77.5%

Note 1: FY3/2008 parent net income line included 3.50 billion yen of gain on EMOBILE share sales.



FY3/2009 Full Year Results (Segment Info.)

	FY3/2009 (4/2008-3/2009)				
(billion yen)	Network Business*	Device Business	EMOBILE etc.	Consolidated	
Revenue	66.99	27.48		94.47	
Operating Profit	15.58	1.13		16.71	
Recurring Profit (losses)	14	.69	- 17.28	- 2.59	
Net Income (losses)	7.	43		- 9.85	
EBITDA	22.82	1.19		24.01	
Capex	5.81	0.03		5.84	
Depreciation	72.4	0.06		7.30	

^{*} Network Business: ADSL Business, ISP Business, Backbone Business, MVNO Business, and ACCA.

^{*} ACCA results are consolidated in Network Business from 9/1/2008.



ACCA 1Q Results for FY12/2009

	FY12/2008	FY12/2009	
(billion yen)	1Q (1~3/2008)	1Q (1~3/2009)	Diff.(%)
Revenue	8.06	6.87	- 14.8%
Operating Profit	0.71	1.08	+ 52.5%
Recurring Profit	0.67	1.09	+ 62.6%
Non-recurring Net Losses	0.04	0.24	
Tax Expenses	0.00	0.16	
Net Income	0.63	0.70	+ 10.6%
Adjusted EBITDA *	2.07	2.00	- 3.2%
CAPEX	0.44	0.27	- 39.2%
Depreciation	0.52	0.58	+ 12.6%

^{*} Adjusted EBITDA: operating profit + depreciation + lease payment



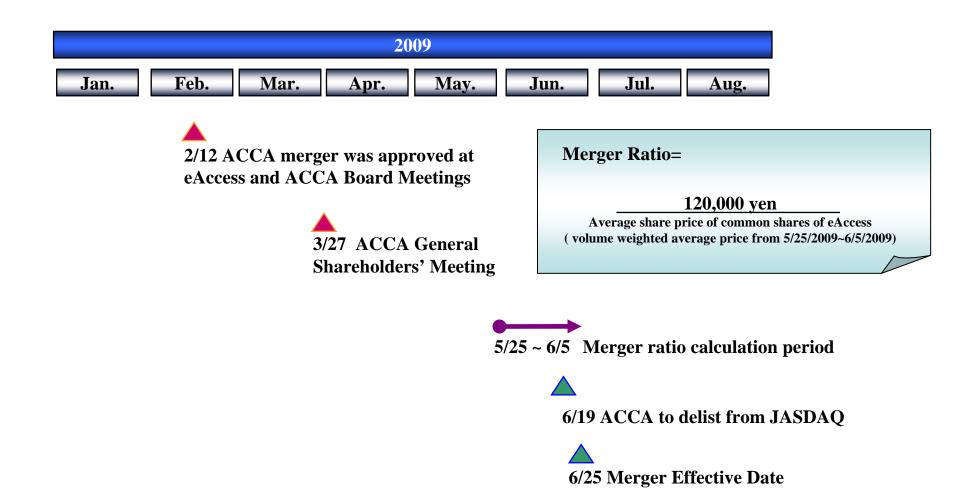
ACCA Balance Sheet

	as of 3/2009	as of 12/2008
(billion yen)		
Cash and Cash Deposit	9.91	11.49
Debt *	7.76	5.54
Net Debt	- 2.15	- 5.95
Shareholders' Equity	24.50	24.45
Net Asset	24.50	24.45
Total Asset	33.30	32.04
Net Debt/Equity Ratio (%)	- 8.8%	- 24.3%

^{*} Including lease liabilities.



Merger Schedule (plan)





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