FINANCIAL RESULTS

【Third Quarter Financial Statements】

- Fiscal Year Ending March 31, 2012 -

1. Balance Sheets

	Prior Year End	Current 3rd-qtr End
	(As of March 31, 2011)	(As of December 31, 2011)
(ASSETS)		
Current assets		
1 Cash and deposits	47,080	45,924
2 Accounts receivable-trade	30,263	32,293
3 Merchandise	2,090	3,801
4 Income taxes receivable	2,513	12
5 Other current assets	46,011	43,933
6 Allowance for bad debt	(3,520)	(3,420)
Total current assets	124,438	122,544
Fixed assets		
1 Tangible fixed assets		
(1) Wireless telecommunications equipments	110,769	114,129
(2) Others, net	33,955	33,192
Total tangible fixed assets	144,724	147,321
2 Intangible fixed assets	47,800	41,738
3 Investments and other assets		
(1) Investments and others	35,814	31,062
(2) Allowance for bad debt	(190)	(165)
Total investments and other assets	35,623	30,897
Total fixed assets	228,147	219,957
Deferred assets		
1 Bond issuance cost	366	1,179
Total deferred assets	366	1,179
TOTAL ASSETS	352,952	343,679

1. Balance Sheets (Continued)

(As of March 31, 2011) (As of December 31, Current liabilities	(¥ ın millio			(
CLIABILITIES			Prior Year End	Current 3rd-qtr End
Current liabilities 1,791 2 Current maturities of bonds 14,048 3 Current portion of long-term debt 20,712 4 Other accounts payable 19,516 5 Accrued expenses 7,038 6 Income tax payable 509 7 Allowance for disaster loss 77 8 Other current liabilities 15,720 1 Total current liabilities 79,409 1 Bonds, less current maturities 12,640 2 Long-term liabilities 177,665 3 Other long-term liabilities 10,212 Total long-term liabilities 200,517 18 10,212 TOTAL LIABILITIES 279,926 (NET ASSETS) 3 Retained earnings 5,325 Total shareholders' equity 73,037 7 Valuation and translation adjustments 18 1 Valuation adjustment on securities investments 18 2 Deferred hedge gain / (loss) (29) Total valuation and translation adjustments (11)			(As of March 31, 2011)	(As of December 31, 2011)
1 Accounts payable-trade				
2 Current maturities of bonds		•		
3 Current portion of long-term debt	1 Accounts payab	le-trade	1,791	4,015
4 Other accounts payable 5 Accrued expenses 6 Income tax payable 7 Allowance for disaster loss 8 Other current liabilities Total current liabilities 1 15,720 1 177,665 1 18	2 Current maturit	ies of bonds	14,048	10,583
5 Accrued expenses 7,038 6 Income tax payable 509 7 Allowance for disaster loss 77 8 Other current liabilities 15,720 Total current liabilities 79,409 1 Bonds, less current maturities 12,640 6 2 Long-term debt, less current portion 177,665 11 3 Other long-term liabilities 10,212 1 Total long-term liabilities 200,517 18 TOTAL LIABILITIES 279,926 26 (NET ASSETS) Shareholders' equity 1 Capital stock 18,482 1 2 Capital surplus 49,230 2 3 Retained earnings 5,325 3 Total shareholders' equity 73,037 7 Valuation and translation adjustments 18 3 1 Valuation adjustment on securities investments 18 3 2 2 Deferred hedge gain / (loss) (29) 3 Total valuation and translation adjustments (11) 3	3 Current portion	of long-term debt	20,712	21,399
6 Income tax payable 509 7 Allowance for disaster loss 77 8 Other current liabilities 15,720 Total current liabilities 79,409 1 Bonds, less current maturities 12,640 2 Long-term debt, less current portion 177,665 3 Other long-term liabilities 10,212 Total long-term liabilities 200,517 18 279,926 CNET ASSETS) 279,926 Shareholders' equity 49,230 1 Capital stock 18,482 2 Capital surplus 49,230 3 Retained earnings 5,325 Total shareholders' equity 73,037 Valuation and translation adjustments 18 1 Valuation adjustment on securities investments 18 2 Deferred hedge gain / (loss) (29) Total valuation and translation adjustments (11)	4 Other accounts	payable	19,516	22,232
7 Allowance for disaster loss 77 8 Other current liabilities 15,720 Total current liabilities 79,409 Long-term liabilities 12,640 1 Bonds, less current maturities 12,640 2 Long-term debt, less current portion 177,665 3 Other long-term liabilities 10,212 Total long-term liabilities 200,517 TOTAL LIABILITIES 279,926 (NET ASSETS) Shareholders' equity 1 Capital stock 18,482 2 Capital surplus 49,230 3 Retained earnings 5,325 Total shareholders' equity 73,037 Valuation and translation adjustments 18 1 Valuation adjustment on securities investments 18 2 Deferred hedge gain / (loss) (29) Total valuation and translation adjustments (11)	5 Accrued expens	ses	7,038	6,846
8 Other current liabilities	6 Income tax pay	able	509	12
Total current liabilities	7 Allowance for 6	lisaster loss	77	8
Long-term liabilities	8 Other current li	abilities	15,720	14,242
1 Bonds, less current maturities	Total current liab	pilities	79,409	79,337
2 Long-term debt, less current portion 177,665 11 3 Other long-term liabilities 10,212 1 Total long-term liabilities 200,517 18 TOTAL LIABILITIES 279,926 26 (NET ASSETS) Shareholders' equity 1 Capital stock 18,482 1 2 Capital surplus 49,230 2 3 Retained earnings 5,325 5 Total shareholders' equity 73,037 7 Valuation and translation adjustments 1 Valuation adjustment on securities investments 18 2 Deferred hedge gain / (loss) (29) Total valuation and translation adjustments (11)	Long-term liabil	ities		
3 Other long-term liabilities	1 Bonds, less cur	rent maturities	12,640	64,351
Total long-term liabilities	2 Long-term debt	, less current portion	177,665	112,533
TOTAL LIABILITIES 279,926 26	3 Other long-term	liabilities	10,212	11,950
(NET ASSETS) Shareholders' equity 1 Capital stock 2 Capital surplus 3 Retained earnings Total shareholders' equity Valuation and translation adjustments 1 Valuation adjustment on securities investments 2 Deferred hedge gain / (loss) Total valuation and translation adjustments (11)	Total long-term lial	pilities	200,517	188,834
Shareholders' equity 18,482	TOTAL LIABIL	ITIES	279,926	268,170
Shareholders' equity 18,482				
1 Capital stock 18,482 1 2 Capital surplus 49,230 2 3 Retained earnings 5,325 Total shareholders' equity 73,037 7 Valuation and translation adjustments 1 1 1 Valuation adjustment on securities investments 18 18 2 Deferred hedge gain / (loss) (29) (29) Total valuation and translation adjustments (11)		(NET ASSETS)		
2 Capital surplus 3 Retained earnings 5,325 Total shareholders' equity 73,037 Valuation and translation adjustments 1 Valuation adjustment on securities investments 2 Deferred hedge gain / (loss) Total valuation and translation adjustments (11)	Shareholders' eq	uity		
3 Retained earnings Total shareholders' equity 73,037 74 Valuation and translation adjustments 1 Valuation adjustment on securities investments 2 Deferred hedge gain / (loss) Total valuation and translation adjustments (11)	1 Capital stock		18,482	18,503
Total shareholders' equity Valuation and translation adjustments 1 Valuation adjustment on securities investments 2 Deferred hedge gain / (loss) Total valuation and translation adjustments (11)	2 Capital surplus		49,230	49,251
Valuation and translation adjustments 1 Valuation adjustment on securities investments 2 Deferred hedge gain / (loss) Total valuation and translation adjustments (11)	3 Retained earnin	gs	5,325	8,609
1 Valuation adjustment on securities investments 2 Deferred hedge gain / (loss) Total valuation and translation adjustments 18 (29) (11)	Total shareholde	ers' equity	73,037	76,362
2 Deferred hedge gain / (loss) (29) Total valuation and translation adjustments (11)	Valuation and tr	anslation adjustments		
Total valuation and translation adjustments (11)	1 Valuation adjus	tment on securities investments	18	34
	2 Deferred hedge	gain / (loss)	(29)	(888)
TOTAL NET ASSETS	Total valuation and	d translation adjustments	(11)	(854)
101AL NET AGGETO (3,020)	TOTAL NET AS	SETS	73,026	75,509
TOTAL LIABILITIES AND NET ASSETS 352,952 34	TOTAL LIABIL	ITIES AND NET ASSETS	352,952	343,679

2. Statement of Operations

	(# III IIIIIIIIIIII
	Current 3rd-qtr
	(Nine months ended
Revenue	December 31, 2011) 149,124
Cost of revenue	59,446
Gross profit	89,678
Selling, general and administrative expenses	70,652
Operating profit	19,026
	19,026
Non-operating income	
Interest income	8
Dividend income	2
Gain on bad debts recovered	116
Interest on refund	63
Others	54
Total non-operating income	243
Non-operating expenses	
Interest expense	7,833
Others	1,705
Total non-operating expenses	9,537
Recurring profit	9,731
Non-recurring profit	
Gain on sales of fixed assets	4
Total non-recurring profit	4
Non-recurring loss	
Loss on disposition of fixed assets	152
Total non-recurring loss	152
Income before income taxes	9,582
Income tax expense-current	15
Income tax expense-deferred	4,067
Total Income taxes	4,081
Net income	5,501

3. Statement of Cash Flows

(N	Current 3rd-qtr fine months ended ecember 31, 2011)
De	
	cember 31 201111
Cash flows from operating activities	CHIUCI 31, 2011)
	0.700
1 Income before income taxes	9,582
2 Depreciation	28,283
3 Loss (gain) on sales of fixed assets	(4)
4 Loss on disposition of fixed assets	152
5 Bond issuance cost	179
6 Other loss (gain)	(65)
7 Increase (decrease) in allowance for bad debt	(125)
8 Increase (decrease) in allowance for disaster loss	(29)
9 Interest and dividend income	(10)
10 Interest expense	7,833
11 Commission expense	1,451
12 Decrease (increase) in accounts receivable-trade	(2,030)
13 Decrease (increase) in inventories	(1,716)
14 Decrease (increase) in other assets	1,490
15 Increase (decrease) in accounts payable-trade	2,225
16 Increase (decrease) in other accounts payable	4,833
17 Increase (decrease) in accrued expenses	(1,150)
18 Increase (decrease) in other liabilities	(486)
Subtotal	50,414
19 Interest and dividend received	9
20 Interest paid	(7,079)
21 Income taxes paid	(30)
22 Income taxes refund	2,581
Net cash provided by (used in) operating activities	45,895
Cash flows from investing activities	· · · · · · · · · · · · · · · · · · ·
1 Proceeds from time deposits at maturity	2,500
2 Placement into time deposits	(2,500)
3 Decrease (increase) in restricted deposit	(471)
4 Purchase of tangible fixed assets	(23,670)
5 Proceeds from sales of tangible fixed assets	15
6 Purchase of intangible fixed assets	(3,453)
7 Others	(26)
Net cash provided by (used in) investing activities	(27,605)
Cash flows from financing activities	(27,003)
1 Repayments of capital lease obligations	(626)
2 Proceeds from sales and redemption by installment payment	10,285
3 Repayments of installment obligations	(12,538)
4 Proceeds from long-term debt	5,797
5 Repayments of long-term debt	
	(70,241)
6 Payments for arrangement of interest bearing debt 7. Proceeds from issuance of bonds	(1,889)
7 Proceeds from issuance of bonds	55,997
8 Redemption of bonds	(4,519)
9 Proceeds from stock issuance, net	41
10 Dividends paid	(2,223)
Net cash provided by (used in) financing activities	(19,917)
Effect of exchange rate change on cash and cash equivalents	(1)
Net change in cash and cash equivalents	(1,627)
Cash and cash equivalents at the beginning of the period	43,397
Cash and cash equivalents at the end of the period	41,770